

Amount of Loan	\$1,300,000	\$1,350,000	\$1,300,000	\$1,350,000
Interest Rate	6.0%	6.0%	6.0%	6.0%
Term Years	15	15	20	20
Annual Principal	\$86,667	\$90,000	\$65,000	\$67,500
Interest Year 1	<u>\$78,000</u>	<u>\$81,000</u>	<u>\$78,000</u>	<u>\$81,000</u>
Total principal and interest annual payment	\$164,667	\$171,000	\$143,000	\$148,500
Cost per lot before O&M plat increase	\$157.43	\$163.48	\$136.71	\$141.97
Value of 91 lots platted in 2019(see note)	\$118,300	\$118,300	\$118,300	\$118,300
Net Impact	\$46,367	\$52,700	\$24,700	\$30,200
Net Impact per lot after lots are platted	\$44.33	\$50.38	\$23.61	\$28.87

Notes:

Calculations are based on 1046 total lots.

Anticipates that 91 phase 3 lots will be platted by 1/1/19 and billed 11/1/19 resulting in a net \$1,300 per lot or a total of \$118,300 annually.

Principal and Interest projections are for a full year and could possibly decrease depending on when the loan is executed.